

# Defiance County Junior Fair – Livestock Sale

## **Benefits:**

Your purchase will help support a unique educational program for agriculture. These youth exhibitors are learning to produce food for your table. They are also learning how to be in business for themselves. Unfortunately, their business is on a small scale and their costs are much higher than the average commercial producer. Help them achieve success and insure continued food production by supporting them now. The price you pay today, encourages youth participation and is a small investment in the future of American Agriculture. You will encourage free enterprise; receive high quality meat and good advertising, plus the personal satisfaction that you are investing in and promoting our youth to numerous fields of higher education and careers.



Animals offered for sale are the projects of 4-H or FFA members of Defiance County. Animals are sold with the understanding that no drugs have been used unless sufficient withdrawal is allowed after treatment. All Junior Fair exhibitors at the Fair have completed Quality Assurance training and Livestock Skill-a-thons.

## **Bidding Structure:**

The bidding structure is based on a Premium Bid. This means the buyer will pay the actual amount of bid.

Sale #	Tag #	Exhibitor	Parent	Weight	Base Bid (Support Price)	Bid Price/Premium
1	900	Chrissy Clover	Mr. and Mrs. Clover	200 lbs	\$106.00 (.53 x 200 lbs)	\$200.00

- If the buyer does not want the animal, he/she should state **PACKER** and the buyer pays \$200.00
- If the buyer wants the animal for a his/her freezer and chooses to send it to a local butcher he/she would state **KEEPER** and state where the animal will be processed. The buyer would then pay the support bid of \$106.00 **PLUS** the premium bid of \$200.00 for a total of \$306.00

## **How the Livestock Sale Works...**

### **Day of Sale:**

Each buyer must register and be assigned a number to use in bidding. Each buyer will receive a catalog listing all of the animals in order of sale, which also includes their weights and owners. As each animal enters the ring, the Auctioneer will ask premium bids. If you wish to bid on a particular animal, raise your hand or Auction Number. Whether you buy or not, your bidding will help the sale. If you need help in bidding, ask one of the ring men to assist you. Bids will continue to be accepted until the Auctioneer declares the animal sold. If you placed the winning bid please keep your number visible so you can be properly recognized for your contribution.

### **Multiple buyers are allowed for each animal:**

We encourage several buyers to pool their resources and purchase an animal. Multiple buyers will receive individual invoices. All buyers must have a sale number. Please remember that exhibitors are not paid until payment is received from the buyer. Please complete the multiple buyer split card (blue) to indicate how the bid is to be split.

### **Add-On Money:**

Add-On money is money added on-top of the premium price, not built into the price. Add-ons are a good way to support the youth if you are unable to attend the livestock sale auction. Add-ons are a flat fee. You must be a registered buyer. Add-ons are done at the computer desk any time during the auction. Payments may be made on the day of the Auction and can be made by cash, check, or credit card. Add-On Form will be accepted through the September deadline printed on the form.

### **After You Buy...**

Please stop by the checkout table to receive a copy of your invoice and verify all charges. Buyers are encouraged to pay prior to leaving the Livestock Sale. Buyers may also make arrangements to have a final invoice sent. Final payment is due within 30 days of the Auction date. Payments may be made on the day of the Auction and can be made by cash, check, or credit card.

### **Photos of Champion Animals:**

Buyers of Grand Champion and Reserve Champion animals are asked to please come to the photo area under the tent immediately following their bid for a picture with the exhibitor and animal.